



Secure sales with part exchange



About Property PX Group

Created exclusively to offer part exchange to the new homes industry, the team at Property PX Group has been providing new build part exchange services since 1998. We buy every single property with our own money. This means we are able to offer a level of speed, certainty and flexibility that is unmatched.

Working with Property PX Group helps developers to reach sales targets and accurately forecast cashflow, all with no risk, no fees and no financial tie-up. Operating throughout England and Wales, we have bought more than 6,000 properties worth more than £1 billion.

What makes Property PX Group unique?

Competitive buy-in price

We will always make the highest level of offer we can for your customer's property. **Our typical level of offer is in excess of 90%.**

Quick completion to meet sales targets

Because we buy all properties directly with our own money, the purchase is guaranteed and we can complete the part exchange on a date of your choice. This can be in a week, if required. Our robust service and flexibility means you'll never miss a sales deadline again.

Offer within 24 hours of valuation

We understand the importance of getting our part exchange offer to you and your customer quickly. A formal offer will be presented within 24 hours of valuation.

Company experience

We have a great company culture that results in exceptional levels of staff retention. Our team members have been with the company for an average of more than 10+ years, which means they really are experts in the service we offer.

Training and marketing

To help you get up and running straight away, we will provide fully interactive staff training workshops and can supply you with a range of marketing materials that will help you promote the service to your customers from day one.

Financial credentials

Our typical annual turnover is around £40 million. Our financial credentials mean we're able to provide a quick, reliable service at every stage of your sale cycle.

Average staff retention:

Over 10 years

Trading since:

1998

Traded value of property:

£1 billion

Funding available:

£12 million



Who we work with

Whether you already have your own in-house part exchange provision or not, we can work with developers of any size.

- ✓ National developers
- ✓ Regional developers
- ✓ Retirement living sector

Our flexibility allows us to work as an integrated extension to your current sales team. Keeping exemplary customer service at the core of everything we do, we ensure that expectations and sales targets are met.

How our part exchange service works

01

You refer a suitable customer

Fill out a customer application form with information about the property your customer would like to part exchange.

02

Valuation & part exchange offer

Independent, local estate agents will be instructed. Our team of in-house experts will then provide a formal part exchange offer.

03

Work to agreed completion date

If your customer decides to accept the part exchange offer, we'll work with you to agree a suitable sale completion date.

Benefits of part exchange

- ✓ **Great sales tool for buyer retention**
New build part exchange allows you to tie a customer into a sale, knowing that their related sale will not hold up completion.
- ✓ **Risk-free solutions – no contracts, no fees, no capital tie-up**
When you use Property PX Group there are no contracts and no fees, for you or your customer. There's also no capital tie-up, so the service is completely risk-free.
- ✓ **Increase your forward sold pipeline**
Part exchange allows you to forward plan, knowing that you have guaranteed sales and completion dates booked in.
- ✓ **Sale rescue**
Unfortunately, around one in three property sales will fall through before completion. If you're worried about losing a sale due to a property chain issue, part exchange can rescue the sale. We can buy your customer's property in as little as a week, if required.
- ✓ **Quick sales solution**
Working to tough sales targets? End of year approaching? Property PX Group can provide quick, guaranteed sales.

Part exchange is an ideal solution if:

- ✓ Your customer needs to sell their current property to secure their new home.
- ✓ Your customer has experienced chain-break and needs a quick solution.
- ✓ Your customer is looking for certainty and peace of mind.
- ✓ You're looking to increase your forward sold pipeline.
- ✓ You have end of quarter or end of year targets to hit.



Training and support – We're the partner that cares...

Interactive training workshops

To help you get up and running straight away, we will provide fully interactive staff training workshops. These workshops will help your sales team get fully up to speed with how part exchange works, what the benefits are for you and your customers, and how part exchange can be incorporated into your sales.

Your dedicated client director will make regular contact, to find out how you're getting on and whether you need any additional support.

Marketing support

We will supply you with a range of marketing materials that will help you promote the part exchange service to your customers. These include logos, brand guidelines, promotional flags and customer facing brochures. We can also work with you if you would prefer to white label our service.



PROPERTY PX GROUP

If you want to start generating additional sales using px, get in touch today to discuss your options.

- ✓ Guaranteed, hassle-free part exchange provider
- ✓ No fee or contract
- ✓ Over £12 million available to purchase
- ✓ Over 6,000 properties purchased worth £1 billion

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Proud to be monitored by:



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Company Number: 03589492